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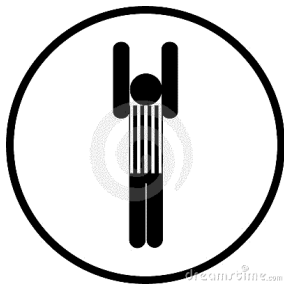
Happy 20th Anniversary  
Candelario Garcia  
(Cande)

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# Goooooals!! Gooools ! Goals!

“Building a better you is the first step to building a better America.”-Zig Ziglar



## Visualize

It's that time of year again... FOOTBALL—AND, more importantly New Year's GOALS!

Set any yet? You might even be asking yourself if setting goals is really important. You bet it is!!!

Remember-- "The goals you set are the goals you get!" If you set none, you'll reach none. It's as simple as that. How'd you do with those goals from last year? What were they and where is that list? Man, where did the year go? We may only be a few weeks into this year, but it's a great time to check on goal progress and/or goal setting.

Lots of people set goals this time of year and lots of people talk about

setting goals. You have to ask yourself right now, "Which will I be? Am I going to be the doer or the talker?" Act now! Choose to do it and you'll soon be enjoying the many rewards of your efforts. Don't let the excuses of the moment hold you back. Imagine how ridiculous those excuses will sound five years from now. How would they sound if you had to explain them to your mentor or someone you respected?

Think about what you say to your child when they give you excuses. No, don't let the weakness or frustration of the moment keep you from your goal. Project your thoughts into the future and visualize your victory. How great will that feel??? It'll feel awesome, amazing, and exhilarating! You'll be so proud of yourself that no one will be able to slap the smile off your face! YES, that good!

Let's break it down. Setting goals doesn't have to be a big scary task. Here are some easy steps to guide you--courtesy of the all time great motivational speaker and author Zig Ziglar.

1.) Write down your goal(s). Keep your goals simply stated and well defined. Don't make it too vague. Set it up so that you can easily measure your progress towards complete success.

For example, if your goal is to lose weight, write down a specific number of pounds you will lose and by when.

2.) Date it and set your completion date/deadline. Goals aren't meant to show up on your list year after year. If it's a long term goal, break it down into a manageable, measureable chunk or two that can be completed this year. Maybe you need mini-goals; weekly or daily goals on your way to the big goal.

Continuing with the weight loss example, your goal may be 2 lbs a week, 10 lbs a month, or 30 pounds this year. This is just an example, not exactly a suggestion.

3.) List the obstacles you will have to overcome to reach your goal. You know your weaknesses; you know your pitfalls. Write them down and vow not to fall into their trap. Speak only positive words of power and encouragement to yourself.

4.) List the resources you will need to reach your goal. Is there someone that can help you obtain your goal? Is there someone who could join you because they have the same goal? Are there materials you will need to accomplish your goal?

5.) Write down your plan of action. What's the game plan? How are you going to accomplish your goal?

Again using the weight loss example-- I will pack my lunch and not eat out. I will no longer buy or keep junk food in my home.

Set yourself up for success!

6.) List the benefits you will enjoy when you reach your goal. Other than gloating rights, self pride, and fulfillment...If there aren't benefits, then it probably shouldn't be a goal

Ask yourself; does reaching the goal make me happier, healthier, more prosperous, win me more friends, give me peace of mind, make me more secure, and/or improve my relationship with others?

One more tip. Tell others about your goals; they will help you and hold you accountable. They might even join you!

“A goal properly set is halfway reached.”

“Remember failure is an event not a person...If you learn from defeat you have not really lost.”

“People often say that motivation doesn't last. Well neither does bathing; that's why we recommend it daily.”- Zig Ziglar

# Happy 20th Anniversary Candelario



Durrett Motor Company would like to congratulate Candelario Garcia for 20 great years of service. Cande is the shop foreman here at Durrett and is an invaluable part of our team.

Cande settled in Houston in 1989 after moving here from California and began his career at Durrett Motor Company in February of 1992.

Married since 1995, Cande and his wife Liz, have 3 children; Brianna 18, Marco Antonio 15, and Gael 2. He enjoys spending time with his family, working on challenging projects, and playing soccer.

We asked Cande what he likes most about his job and how he feels he makes

a difference here at Durrett. His answer was no surprise to us. He enjoys being Craig's right hand man and making everything look shiny and perfect. Cande, we know how big of a job that really is! Cande describes Durrett Motor Company as a fun and wonderful place to work and says he has enjoyed being taught by Craig Durrett, "immensely". "He is an excellent mentor and encourages me to continue learning with an open and positive mindset," Cande said of Mr. Durrett during our interview.

Looking into the future, Cande says he'd like to travel someday and enjoy some rest and relaxation while taking in the sights.

We gave Liz the opportunity to let Cande know how proud she is of him for reaching this 20 year milestone. She said, "I am so proud of my husband's 20 years of service and dedication to his job and even more so of the man he is at home. He is responsible and he is as dedicated to his family as he is his job. He always stays busy whether at home or at work. He just can't sit still too long." Here at Durrett we call that hardworking, and Cande, we love that about you! Congratulations and we look forward to working with you for

many more years to come.

Craig & I have enjoyed watching Candelario grow up over the last 20 years. He was so young when he came to work with us. Now to see him responsible for a beautiful wife, three (3) wonderful children and owning his own home makes us so proud of him.

We can always count on Cande to do things right. He can fix just about anything, and he never does a job half way. He does so much for Craig and me. We can rest assured that when Cande is "on it" it will get done right the first time.

Thank you for 20 years of dedicated service, undying loyalty and your many hours of hard work. We would not be here without you. —*Paula & Craig*



## Cande's Car Tips

✓ Always change your oil every 3 months or 3,000 miles. This is probably the single most important thing you can do to maintain the "health" of your vehicle. While you're at it check for loose cables, air or gas filters and spark plugs in need of replacement.

✓ Keep your car neat and clean. This helps you to enjoy your car and appreciate its beauty.

✓ Follow your scheduled maintenance as listed in your owner's manual. For

your safety change your brake pads and wipers as needed or suggested in the manual.

✓ Check your tires for wear/uneven wear and check your tire pressure on a regular basis. Rotating your tires on a regular basis will lengthen the life of your tires as will keeping them at the recommended pressure. Uneven wear may be a sign of other problems such as alignment issues.

✓ Don't drive crazy! Erratic and reck-

less driving not only increases your chances of an accident, but it increases the wear and tear on your vehicle which will cost you money, time and stress. Be kind to your car and it will be kind to you. If you hear a rattling noise, have it checked out; it may be as simple as a loose bolt.

✓ Always use a reputable repair shop. Never sign a blank authorization form for repairs to be done. Always ask for an estimate.

# Super Bowl 2012

## SUPER BOWL 2012

OH YEA! Super Bowl 2012 is just around the corner! On February 5th, the country will pause on a Sunday afternoon to enjoy football, friends, and food. The AFC and NFC will again face off for glory and bragging rights! Heads will be shaved, faces will be painted, confetti will fly, and one team will triumph. This once a year tradition entertains even the not so big football fans. The parties boast enough junk food to feed an ar-



my, the entertainers will hopefully keep their clothes on plus put on a great show, and don't forget the great commercials. What more could one ask for?

Here are some tips to help you plan an easy and fun Super Bowl party.

**Relax-** Super Bowl parties are not known for their gourmet menu. Pick up party trays and appetizers like bags of chicken wings that are easy to heat and serve. Get crackers, chips, dips, and plenty of drinks. Don't forget to provide non alcoholic beverages for those who will be driving others home.

**Allow guests to contribute-** When people offer to bring something, graciously accept. This will lessen the financial and planning burden

for you, and guests usually feel more comfortable and at ease when they contribute.

**Plan for easy cleanup-** Provide plenty of napkins or paper towels. Use disposable utensils, platters, plates and cups. Keep a box of trash bags by the trash can. If the bags are easily accessible, people are more likely to change out the overflowing bag. Also, put plenty of toilet paper, hand soap and hand towels in your bathroom.

**Set up at least 2 rooms for your guests to enjoy-** The biggest room should probably be the one with the largest TV where the avid fans will be watching the game and second room will serve as a room where people can socialize without being interrupted or interrupting the game.

Now you're all set...HIKE!

# Ready to Rodeo Feb 28th—March 18, 2012



The Houston Livestock Show and Rodeo begins next month and it is exciting and fun for all ages. There is shopping, livestock exhibits, a petting zoo, pig races, great food, a carnival, a variety of exhibits that are sure to educate and entertain and of course, cowboys and cowgirls competing in the actual rodeo every night. Also, don't forget the calf scramble, the mutton busting and the nightly superstar performanc-

es! Just trying all the different foods that can be battered and deep fried could keep you busy for the whole day! Be sure to visit one of the biggest and best rodeos in the world and enjoy it right here in Houston, Texas at the Reliant Complex.

Below is this year's line-up of stars.

The 2012 HLSR performance lineup

Alabama on Feb. 28

Kid Rock on Feb. 29

Lady Antebellum on Mar. 1

John Legend on Mar. 2

Luke Bryan on Mar. 3

Big Time Rush on Mar. 4

Eli Young Band on Mar. 5

Enrique Iglesias on Mar. 6

Blake Shelton on Mar. 7

ZZ Top on Mar. 8

Reba McEntire on Mar. 9

Chris Young on Mar. 10

Duelo, La Original Banda El Limon on Mar. 11

Zac Brown Band on Mar. 12

Miranda Lambert on Mar. 13

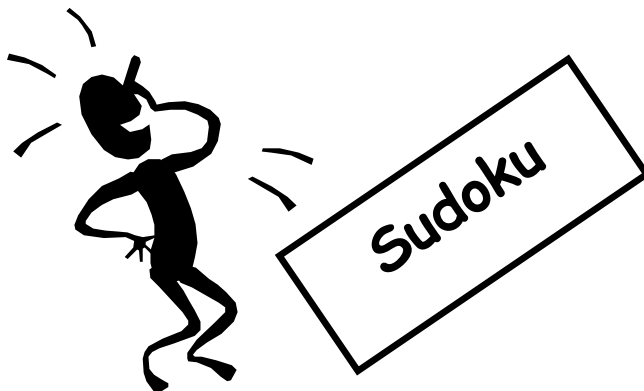
The Band Perry on Mar. 14

Jason Aldean on Mar. 15

Train on Mar. 16

Brad Paisley on Mar. 17

Alan Jackson on Mar. 18



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W.I.N.G.S.

I believe that all success begins with **W.I.N.G.S.**

Believing in your **worth**,  
trusting your **insight**,  
**nurturing** yourself,  
having a **goal**, and  
devising a personal **strategy**

and then, even impossible dreams become real.



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for a chance to win  
\$5000.00



## Credit Check-Up

Get your free credit report once a year to verify its accuracy. Errors do sometimes occur so consumers need to be aware of what is on their report and check it regularly. Another reason to check credit reports annually is to watch for potential identity theft which is a growing concern.



**\*\*Why wait in line for your tax return \*\***

**\*\*Bring in your W2 and drive today \*\*\***

